



## **MILLENNIUM CHALLENGE ACCOUNT – KOSOVO (MCA- Kosovo)**

### **MINUTES OF FINANCIAL PROPOSALS OPENING**

#### **Recruitment of a Training Consultant for the MESPI Capacity Building Activity**

**Ref: 23-4001**

Proposals Submission Deadline: **October 30, 2023, at 15:30**

Formal Opening of Financial Proposals: **April 18, 2024, at 13:30**

#### **A. Present (online via Teams)** – in alphabetical order

#	Name	Organisation
1.	Afrim Bajrami	Senior Procurement Specialist, Procurement Agent
2.	Agim Hoxha	Procurement Specialist, Procurement Agent
3.	Bajram Neshati	BESS Project Director, MCA Kosovo
4.	Bul Salihu	VeVe Group
5.	Christos Georgoulas	PLANET S.A.
6.	Ilaz Duli	Procurement Director, MCA Kosovo
7.	Maria Alonso	GOPA International Energy Consultants GmbH
8.	Mona Manojlovic	WYG savjetovanje
9.	Nikola Nikitovic	WEglobal
10.	Patricia Sanchez	Procurement Agent Manager, Procurement Agent

#### **B. Introductions & Remarks**

At 13.30 (Kosovo time), and after waiting for others to join, Patricia Sanchez, Procurement Agent Manager, opened the meeting, made introductions, and proceeded with the opening. The attendees were informed that the meeting was being recorded for the records.

**C. Opening of proposals**

Patricia Sanchez, Procurement Agent Manager, showed in the screen-shared the financial proposal of those firms who scored a minimum of 75 (seventy-five) points as per technical results shown in the Financial Opening Checklist.

The following proposals were opened:

No.	Name of Consultant
1	GOPA-International Energy Consultants GmbH (Leader) in JV with Business and Strategies in Europe S.A (Partner)
2	PLANET S.A.
3	VEVE Group d.o.o (Leader) in JV with RINA S.p.A. (Partner)
4	WEglobal Srl (Leader) in assoc. with WEglobal Danışmanlık A.Ş. (Partner 1), IDRA Research & Consulting (Partner 2), Evoluxer S.L. (Partner 3), HCL Consultants Ltd (Partner 4)
5	WYG SAVJETOVANJE d.o.o. (Leader) in JV with DVOKUT - ECRO d.o.o. (Partner)

Patricia Sanchez, Procurement Agent Manager, proceeded to the opening of the respective proposal by confirming:

- 1) The Form FIN-1 – Financial Proposal Submission Form is present and signed.
- 2) The city and country of the firms.
- 3) The Total Price and currency of Financial Proposal.

The Financial Proposals Opening Checklist is enclosed as Annex 1 of this meeting minutes.

**D. Remarks**

The total price of the financial proposal received from WYG SAVJETOVANJE d.o.o. (Leader) in JV with DVOKUT - ECRO d.o.o. (Partner) was read out loud from FIN-2, due to the fact that FIN-1 only included the price for the base period.

It was also noted during the session that in accordance with ITC 25.9 of RFP, the source of official selling rates for evaluation purposes is: European Central Bank in the link provide: [Euro foreign exchange reference rates \(europa.eu\)](https://www.ecb.europa.eu/press/pr/2017/euro_foreign_exchange_reference_rates/europa.eu). The date of the exchange rate for evaluation purposes is 15 days prior to the deadline for submission of the Proposal.

**E. Questions and Answers**

No questions were raised.

**F. Closing**

The Consultants were advised to monitor emails in case any clarification questions will be required from them, as they are expected to respond by the deadline which will be indicated in the respective potential email communications.


The opening meeting came to an end at 13:48 (Kosovo time)

**G. Annexes**


1. Proposals opening checklist
2. [Video recording](#)

**Prepared by:**

Afrim Bajrami  
Senior Procurement Specialist  
Procurement Agent

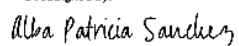
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Agim Hoxha  
Procurement Specialist  
Procurement Agent

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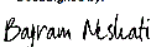
Patricia Sanchez  
Procurement Agent Manager  
Procurement Agent

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Ilaz Duli  
Procurement Director  
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Bajram Neshati  
BESS Project Director  
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