



Millennium Challenge
Account Kosovo

Str. Migjeni 21,
Ex-Lubljana Bank,
10000, Prishtina, Kosovo

MILLENNIUM CHALLENGE ACCOUNT - KOSOVO

MINUTES OF OPENING OF TECHNICAL OFFERS

Support to the Establishment and Operationalization of the Energy Storage Corporation (ESCorp) in
Kosovo
Ref. No. 25-4001

Offers Submission Deadline: April 2, 2025, at 15:00 hrs., (Kosovo local time)
Technical Offers Opening Date: April 2, at 15:30 hrs., (Kosovo local time)

1. Attendees, present and online (via MS Teams)

On behalf of MCA Kosovo

Drilon Potera, Procurement Director, MCA-Kosovo
Patricia Sanchez, Procurement Agent Manager, PA, MCA-Kosovo
Afrim Bajrami, Senior Procurement Specialist, PA, MCA-Kosovo
Abetare Prebreza, Procurement Specialist, PA, MCA-Kosovo
Agim Hoxha, Procurement Specialist, PA, MCA-Kosovo

Six (6) participants attended the meeting on behalf of the Offerors.

2. Introduction and Remarks

At 15:30 hrs. (Kosovo local time), and after all the participants were admitted to the meeting via MS Teams, the MCA-Kosovo Procurement Director, Drilon Potera opened the meeting and then the Procurement Agent Manager, Patricia Sanchez proceeded with the opening of the technical offers received and informed that the meeting was being recorded.

3. Opening of the Technical Offers

Following the procedures of the RFO, Section 1 ITO 21.3, all submissions were opened one at a time reading out the name of the Offerors and confirmation of the submissions. The screen was shared with all the participants, to show the cloud folder containing the technical offers received. For transparency, the PA opened directly all the files as received from pCloud. The following offers were received prior to the deadline:

No.	Name of Offeror	Date and Time Received (CET) ¹
1.	Sweco International AB (Lead) in association with Crimson Capital Corp (Partner)	4/2/2025, 12:41:12 PM
2.	NEOS Group, Inc.	4/2/2025, 12:54:55 PM
3.	Tetra Tech ES, Inc.	4/2/2025, 1:51:40 PM
4.	JV A.T. Kearney GmbH (Lead) & Abkons Sh.p.k. (Partner 1) & IMP ³ ROVE (Partner 2)	4/2/2025, 2:40:58 PM

¹ In cases where more than one upload was made by the same Offeror, the time and date of the latest uploaded document was noted for the record.



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No.	Name of Offeror	Date and Time Received (CET) ¹
5.	JV UAB "Civitta" (Lead), BBH (Partner 1), BGA (Partner 2), ECA (Partner 3)	4/2/2025, 2:46:56 PM
6.	Ernst & Young Business Advisory Solutions	4/2/2025, 2:58:35 PM
7.	Deloitte Savjetodavne Usluge d.o.o.	4/2/2025, 2:59:23 PM

The meeting proceeded with the opening of each offer received in the acceptable format, by verifying if:

- The technical offer was present,
- The Technical submission form (TECH-1) was completed and signed.
- Presence of the Financial Offer (without opening the file).

The offer's opening checklist is in Annex 2 of this meeting minutes.

All Technical offers were opened one at a time, reading out the offerors' names and the TECH-1 Offers Submission Forms were inspected confirming that these were signed.

The Procurement Agent showed on the shared screen the presence of the Financial Offers Files received from the Offerors, but without opening the files. The Procurement Agent confirmed that all offerors submitted their financial offers on the pCloud link as per the instructions of the RFO.

4. Questions and Answers

There were no questions asked during the opening session.

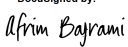
5. Closing


The opening meeting came to an end at 15:40 hrs (Kosovo local time).

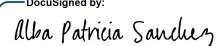
Signed by:

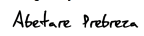
Signed by:

 Drilon Potera,
 Procurement Director, MCA-Kosovo

DocuSigned by:

 Afrim Bajrami,
 Senior Procurement Specialist, PA, MCA-Kosovo

DocuSigned by:

 Agim Hoxha,
 Procurement Specialist, PA, MCA-Kosovo

DocuSigned by:

 Patricia Sanchez,
 Procurement Agent Manager, PA, MCA-Kosovo

Signed by:

 Abetare Prebreza,
 Procurement Specialist, PA, MCA-Kosovo

Annexes:



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1. Register of the Offers Received
2. Technical Offers Opening Checklist
3. Meeting Recording

Annex 1. Register of the Offers Received



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Annex 2. Technical Offers Opening Checklist

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Ref. No. 25-4001

Offers Submission Deadline: April 2, 2025, at 15:00 hrs., (Kosovo local time)

Technical Offers Opening Date: April 2, at 15:30 hrs., (Kosovo local time)

No	Name of Offeror	City, Country	From TECH 1 (Tech Offer Submission Form) (present & signed)?	Fin. Offer present?	Comments
1.	Sweco International AB (Lead) in association with Crimson Capital Corp (Partner)	Stockholm, Sweden (Lead) Atlanta, GA, USA (Partner)	Yes	Yes	None
2.	NEOS Group, Inc.	Long Beach, CA, USA	Yes	Yes	None
3.	Tetra Tech ES, Inc.	Arlington, VA, USA	Yes	Yes	None
4.	JV A.T. Kearney GmbH (Lead) & Abkons Sh.p.k. (Partner 1) & IMP ³ ROVE (Partner 2)	Prague, Czech Republic (Lead) Tirana Albania (Partner 1) Dusseldorf, Germany (Partner 2)	Yes	Yes	None
5.	JV UAB "Civitta" (Lead), BBH (Partner 1), BGA (Partner 2), ECA (Partner 3)	Vilnius, Lithuania (Lead) Munich, Germany (Partner 1) Kyiv, Ukraine (Partner 2) London, UK (Partner 3)	Yes	Yes	None
6.	ERNST & YOUNG BUSINESS ADVISORY SOLUTIONS	Marousi, Greece	Yes	Yes	None



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№	Name of Offeror	City, Country	From TECH 1 (Tech Offer Submission Form) (present & signed)?	Fin. Offer present?	Comments
7.	Deloitte Savjetodavne Usluge d.o.o.	Zagreb, Croatia	Yes	Yes	None



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Annex 3. Meeting Recording

<https://e.pcloud.link/publink/show?code=XZFDDdZw8sj75fwtOQssyxtga6PhHqwBUvX>